

## Message Text

LIMITED OFFICIAL USE

PAGE 01 GENEVA 06999 01 OF 02 081733Z  
ACTION STR-07

INFO OCT-01 IO-13 ISO-00 STRE-00 CIAE-00 DODE-00  
NSAE-00 NSCE-00 SSO-00 ICAE-00 INRE-00 AGRE-00  
CEA-01 COME-00 EB-08 FRB-03 H-01 INR-10 INT-05  
L-03 LAB-04 PA-01 CTME-00 AID-05 SS-15 ITC-01  
TRSE-00 SP-02 SOE-02 OMB-01 DOE-15 JUSE-00 OIC-02  
AF-10 ARA-10 EA-10 EUR-12 NEA-11 /153 W  
-----043858 081736Z /43

O 081716Z MAY 78  
FM USMISSION GENEVA  
TO USMISSION USUN NEW YORK IMMEDIATE  
INFO SECSTATE WASHDC IMMEDIATE 9331

LIMITED OFFICIAL USE SECTION 01 OF 02 GENEVA 06999

USMTN

ACTION STR PASS ELECTRONICALLY  
USUN FOR HORMATS FROM MCDONALD

E.O.11652:N/A  
TAGS: MTN, ETRD, UN  
SUBJECT: TRADE ISSUES IN OVERVIEW COMMITTEE

REF: USUN 1875

1. IN YOUR CONTACTS WITH LDC REPS TO UN OVERVIEW COMMITTEE  
THIS WEEK, YOU MIGHT WISH TO CITE APPROPRIATE POINTS FROM  
THE FOLLOWING SUMMARY WHICH RECAPITULATES THE EFFORTS WE  
HAVE MADE TO ENGAGE THE LDCS IN THE MTN. THIS SHOULD  
SERVE TO COUNTER THE ERRONEOUS IMPRESSION THAT WE ARE  
RUNNING A CLOSED US-EC-JAPAN TRILATERAL AND/OR THAT WE  
ARE RELUCTANT TO DISCUSS SUBSTANTIVE MTN ISSUES WITH THE  
LDCS. WE INDEED PLAN TO INCREASE OUR CONTACTS IN THE  
CLOSING PHASE OF THE MTN.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 GENEVA 06999 01 OF 02 081733Z

2. SOLICITATION OF LDC REQUESTS FOR "SPECIAL AND DIFFER-  
ENTIAL" (S&D) MEASURES:

(A) MULTILATERAL AGREEMENT WAS REACHED IN JULY 1977  
(WITH FULL U.S. SUPPORT) THAT THE LDCS SHOULD COME FORWARD  
WITH S&D REQUESTS BY 1 NOVEMBER 1977 BOTH WITH RESPECT TO

AGRICULTURE AND NON-TARIFF MEASURES. THIS AGREEMENT WAS REACHED IN PLENARY SESSIONS OF THE NEGOTIATING GROUPS CONCERNED, WITH EXTENSIVE LDC REPRESENTATION, AND RECORDED IN FORMAL MTN DOCUMENTATION.

(B) CONCERNING NON-AGRICULTURAL TARIFFS, THE US TOOK THE MODERATELY-RISKY UNILATERAL STEP OF SENDING A LETTER TO EVERY LDC PARTICIPANT IN DECEMBER 1977 INVITING THEM TO LET US KNOW ASAP ABOUT ANY S&D REQUEST THEY MIGHT WISH TO ADDRESS TO US CONCERNING US TARIFF CUTS ON INDUSTRIAL ITEMS.

(C) IN JANUARY 1978 US EMBASSIES IN ALL LDC CAPITALS WERE INSTRUCTED TO COMMUNICATE THE CONTENTS OF A PERSONAL LETTER FROM AMBASSADOR STRAUSS URGING THAT ANY LDC S&D REQUESTS BE SUBMITTED TO US PROMPTLY. WE FOLLOWED UP WITH A SIMILAR LETTER TO ALL LDCS REPRESENTED IN GENEVA.

3. SOLICITATION OF LDC "CONTRIBUTIONS" TO THE MTN CONSISTENT WITH THE AGREED LANGUAGE OF THE SEPT. 1973 TOKYO DECLARATION.

(A) MULTILATERAL AGREEMENT WAS REACHED IN JULY 1977 IN GROUPS AGRICULTURE AND GROUP NON-TARIFF MEASURES THAT "... WITHIN A REASONABLE PERIOD OF TIME AFTER OFFERS ARE PRESENTED BY DEVELOPED COUNTRIES, DEVELOPING COUNTRIES IN A POSITION TO DO SO WILL INDICATE ON A PROVISIONAL BASIS THEIR LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 GENEVA 06999 01 OF 02 081733Z

CONTRIBUTIONS TO THE NEGOTIATIONS..."

(B) ON NOVEMBER 1, 1977 WE SUBMITTED TO ABOUT 50 LDC PARTICIPANTS INDICATIVE LISTS OF US EXPORT INTERESTS IN THEIR MARKETS. WE REFINED AND SUPPLEMENTED SOME OF THESE INDICATIVE LISTS IN MARCH 1978.

(C) THE DEMARCHES CITED IN PARA 2 (C) ABOVE IN JANUARY 1978 ALSO REFERRED TO THE NEED FOR EARLY RECEIPT OF PROSPECTIVE CONTRIBUTIONS FROM LDCS IN ORDER FOR THE US TO BE ABLE TO MAINTAIN OUR OWN LIBERAL OFFER.

4. BILATERAL MEETING IN GENEVA BETWEEN US MTN DEL AND INDIVIDUAL LDC DELEGATIONS SINCE OFFERS WERE TABLED JANUARY 23, 1978: WELL OVER 100 BILATERAL SESSIONS HAVE BEEN HELD WITH AT LEAST ONE MEETING WITH EACH LDC TO DISCUSS US OFFERS AND POSSIBLE LDC CONTRIBUTIONS AND UP TO HALF A DOZEN MEETINGS WITH LEADING LDCS SUCH AS BRAZIL, MEXICO, INDIA. A MEMBER OF THE MTN DEL HAS BEEN ASSIGNED RESPONSIBILITY FOR BILATERAL NEGOTIATIONS FOR EACH LDC PARTICIPANT IN THE MTN.

5. BILATERAL OR PLURILATERAL (MULTI-COUNTRY) MEETINGS TO  
DISCUSS THE FOLLOWING SPECIFIC SUBJECTS (APPROXIMATELY 35  
TOTAL):

A) SAFEGUARDS: 8 SESSIONS (ANY INTERESTED LDC INVITED)  
INCLUDING 3 SESSIONS THAT WERE US/LDC ONLY.

B) FRAMEWORK IMPROVEMENT: 16 SESSIONS INCLUDING 8  
SESSIONS THAT WERE US/LDC ONLY. ISSUES COVERED  
INCLUDE LEGAL BASIS FOR SPECIAL AND DIFFERENTIAL  
TREATMENT (3 SESSIONS), EXPORT CONTROLS (2 SESSIONS),  
BALANCE OF PAYMENTS MEASURES (3 SESSIONS), DISPUTE  
MANAGEMENT (4 SESSIONS) AND ALL FRAMEWORK ISSUES  
(4 SESSIONS) LDCS WHICH HAVE PARTICIPATED INCLUDE  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 04 GENEVA 06999 01 OF 02 081733Z

BRAZIL, EGYPT, YUGOSLAVIA, NIGERIA, MALAYSIA, MEXICO,

LIMITED OFFICIAL USE

NNN

LIMITED OFFICIAL USE

PAGE 01 GENEVA 06999 02 OF 02 081733Z  
ACTION STR-07

INFO OCT-01 IO-13 ISO-00 STRE-00 AF-10 ARA-10 EA-10  
EUR-12 NEA-11 OIC-02 AGRE-00 CEA-01 CIAE-00  
COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10 INT-05  
L-03 LAB-04 NSAE-00 PA-01 CTME-00 AID-05 SS-15  
ITC-01 TRSE-00 SP-02 SOE-02 OMB-01 DOE-15 NSCE-00  
SSO-00 ICAE-00 INRE-00 JUSE-00 /153 W  
-----043864 081736Z /72

O 081716Z MAY 78  
FM USMISSION GENEVA  
TO USMISSION USUN NEW YORK IMMEDIATE  
INFO SECSTATE WASHDC IMMEDIATE 9332

LIMITED OFFICIAL USE SECTION 02 OF 02 GENEVA 06999

USMTN

ACTION STR PASS ELECTRONICALLY USUN FOR HORMATS FROM MCDONALD

INDIA, PAKISTAN, HONG KONG, GHANA, JAMAICA, COLOMBIA,  
TRINIDAD AND TOBAGO, AND KOREA.

C) NON TARIFF MEASURES: SPECIFIC SESSIONS OVER AND  
ABOVE INFORMAL DRAFTING SESSIONS HAVE BEEN HELD  
WITH MEXICO (LICENSING - 2 SESSIONS, SUBSIDIES/CVD  
1, ALL NTMS - 1), ANDEANS (ALL NTMS, CUSTOMS  
VALUATION), BRAZIL (GOVERNMENT PROCUREMENT, SUBSI-  
DIES/CVD, LICENSING), ASEAN (ALL NTMS - 2 SESSIONS)  
AND ALL INTERESTED LDCS (GOVERNMENT PROCUREMENT).

6. US HAS MET (OR WILL MEET WITHIN NEXT TWO WEEKS) WITH THE  
FOLLOWING LDCS IN THEIR CAPITALS SINCE JANUARY '78: INDIA,  
ALL ASEAN MEMBERS (IN SINGAPORE), MALAYSIA, PHILIPPINES,  
ARGENTINA, BRAZIL, MEXICO, ALL CENTRAL AMERICAN COMMON  
MARKET COUNTRIES (IN GUATEMALA), AND ALL ANDEAN COUNTRIES  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 GENEVA 06999 02 OF 02 081733Z

(IN LIMA).

7. DRAFTED BY CULBERT & GRAEF. MCDONALD

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** LESS DEVELOPED COUNTRIES, INSTRUCTIONS, FOREIGN TRADE, COMMITTEES, BRIEFING MATERIALS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 08 may 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978GENEVA06999  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780194-1215  
**Format:** TEL  
**From:** GENEVA USMTN  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780584/aaaacthx.tel  
**Line Count:** 195  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 0ae8b4a2-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION STR  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 4  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 USUN NEW YORK 1875  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2764899  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** TRADE ISSUES IN OVERVIEW COMMITTEE  
**TAGS:** ETRD, MTN, UN  
**To:** USUN NEW YORK  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/0ae8b4a2-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014